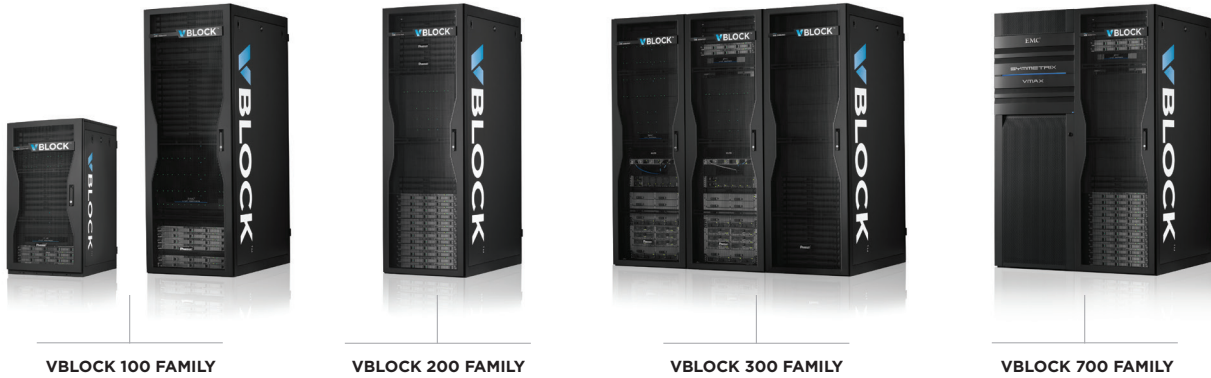


VBLOCK™ SYSTEMS: THE WORLD'S MOST ADVANCED CONVERGED INFRASTRUCTURE



VCE TRANSFORMS IT

VCE innovation lets IT shift resources from the tactical to the strategic to deliver greater business agility and enable **real IT transformation**.

The result: faster application deployment, higher availability, and lower Total Cost of Ownership.

“ **Cloud and IT-as-a-service** are driving data center transformations requiring IT organizations to build more flexible infrastructures to support a service-orientation across the entire application portfolio. Innovations from VCE enable IT to speed this evolution from a legacy model to one where the business can better utilize IT assets and choose service levels by application. The outcome is faster time-to-value, big efficiency gains, and much lower risk. ”

— **Dave Vellante**, Senior Analyst, Wikibon



WHY VCE?

VCE designs and delivers Vblock Systems, the world's most advanced converged infrastructure. Vblock™ Systems enable data center modernization so that IT can simplify every aspect of IT operations to improve agility and lower costs.

- **Best-of-breed compute, network, and storage technologies** from market leaders Cisco, EMC, and VMware, ensure that you are leveraging innovative technologies to streamline operations while achieving the Service Level Agreements that the business needs.
- **Factory-integration and validation** accelerates deployment, ensures interoperability, and delivers predictable performance. A broad portfolio of products lets you standardize operations—from remote/branch offices to the most demanding mission-critical data center environments.
- **Integrated protection and mobility solutions** enable backup, replication, workload balancing, seamless business continuity, and disaster recovery within and across data centers. And all factory-built and fully supported by VCE so customers can run their most mission critical application workloads with confidence.
- **Converged management** dissolves the data center silos and improves IT productivity. With VCE's new innovative software, VCE Vision™ Intelligent Operations, IT enables converged operations.
- **Life cycle system assurance** ensures system stability, performance, and compliance to reduce costs, and more importantly, business risk. VCE not only ensures that components are interoperable on day one, but also validates patches and updates before you install them to lower your risk, maximize uptime, and lower TCO.
- **Application optimization** is mission critical. At VCE, we understand that the infrastructure is the foundation on which you run your business and your business applications. We test a range of customer applications so that Vblock Systems, configured according to best practices, can deliver optimum application performance.
- **Comprehensive infrastructure support** means that you have a single point of accountability for your entire infrastructure and data protection solution. VCE™ Support eliminates the need to manage multiple vendors to diagnose and resolve issues and speeds time to problem resolution.
- **Converged infrastructure training and certification** helps your staff demonstrate cross-domain expertise to simplify daily operations.

All of this means faster application deployment, the performance and availability you need, at a lower cost and with lower risk to the business.



VCE IS THE MARKET SHARE LEADER FOR
INTEGRATED INFRASTRUCTURE SYSTEMS.
VCE CUSTOMERS KNOW WHY.



Vblock Systems give us the ability to scale and adapt on the fly to what the market throws at us. That business agility is a great first-mover advantage in a market with so much growth potential.

— **Erik Naugle**, Vice President, SAIC



Vblock Systems are the foundation of Molina Healthcare's highly virtualized IT environment that supports 4.3 million Medicaid/Medicare members and 5,500 plus employees in 15 states. Our converged infrastructure provides us with maximum application performance, flexibility, and lower operating costs. Since going live, the Vblock Systems have simplified resource management and given us the ability to easily and quickly add new products and services for our clients.

— **Marivi Stuchinsky**, IT AVP — Enterprise Infrastructure Services, Molina Healthcare

The integration of compute, network, and storage into a single stack is transforming the way we, as IT professionals, view these environments. We anticipate a significant reduction in the overhead required to manage the Vblock platform environment, because we've taken three separate disciplines and combined them into one.



— **Dan Hein**, Director of Global Information Systems, Columbia Sportswear

READY TO TAKE THE NEXT STEP?

VCE and its extensive partner ecosystem can get you there. Together we deliver a range of services to address data center consolidation, application modernization, and IT-as-a Service. The result is faster and less costly IT deployment, enhanced quality of service, and increased agility to support business objectives.

Visit www.vce.com to learn more about VCE and how you can unleash simplicity in the data center to transform IT.



ABOUT VCE

VCE, formed by Cisco and EMC with investments from VMware and Intel, accelerates the adoption of converged infrastructure and cloud-based computing models that dramatically reduce the cost of IT while improving time to market for our customers. VCE, through the Vblock Systems delivers the industry's only fully integrated and fully virtualized cloud infrastructure system. VCE solutions are available through an extensive partner network, and cover horizontal applications, vertical industry offerings, and application development environments, allowing customers to focus on business innovation instead of integrating, validating and managing IT infrastructure. For more information, go to vce.com.



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THE NUMBERS ADD UP VCE VBLOCK SYSTEMS

5X

**FASTER
DEPLOYMENT**

96%

LESS DOWNTIME

1/2

THE COST

Source: IDC Whitepaper, *Convergence with Vblock Systems: a Value Measurement*, September 2013